

TRADE MISSION

INVESTMENTS & BUSINESS OPPORTUNITIES IN NEW ZEALAND

Wednesday 06 June to Saturday 09 June 2018

- Auckland, New Zealand -



Since 2016, New-Zealand has held on to the top spot of the World Bank's ranking of the best places to do business.

Situated strategically in Oceania, its sound infrastructure, strong economy and business-friendly laws enable it to offer to company's great opportunities for business development and set-up.

- Discover New-Zealand market and opportunities of growth in Infrastructure, Utilities Industry sectors, Tourism, Consumer Goods and much more...
- Become familiar with the business environment and get a full understanding of requirements to succeed in New Zealand (IP / Norms & Certification / Tax / Immigration).
- Develop your professional network to fast-track you and your company into the French & New-Zealand business communities.
- Exchange with local SMEs, mid-sized companies and large groups to benefit from their experience.
- Identify potential business partners to accelerate your business set up.

Working language: English



In cooperation with



DAY 1 – WEDNESDAY, JUNE 06

06.00 – 07.30pm

WELCOME COCKTAIL

Opportunity to meet the local business community, FNZCCI President and board members

DAY 2 – THURSDAY, JUNE 07

08.00am

The delegation meets in the lobby of the Grand Mercure hotel

08.15 – 08.45am
Grand Mercure hotel,
Rangitoto meeting
room

TRADE MISSION BRIEFING
Speakers:

Nadine Plet, President of FNZCCI
Thibaut Beaujot, Vice-President of FNZCCI

09.00am – 12.00pm
Central Auckland,
Britomart

SESSION 1 : Sites visits

- Auckland Transport Train Dispatch building /City Rail Link project
- Other site TBC depending on Business areas of Trade Mission attendees

12.30pm

Transfer by bus to Eden Park Stadium

01.00 – 02.00pm
Eden Park,
conference center,
centenary lounge

WORKING LUNCH
Economic priorities and perspectives of growth between New Zealand and France

- Share action plan to strengthen ties between France and New Zealand, an exemplary country for its business environment (number 1 in the World Bank Doing Business 2018) and sustained economic growth (beyond 3% forecast until 2019).

Speakers:

Ambassador of France to New-Zealand
Ministry of Foreign Affairs and Trade of New Zealand (MFAT) / Ministry for Climate Change (TBC)

02.00 – 04.30pm
Eden Park,
conference center,
centenary lounge

SESSION 2: Investment & business opportunities in New Zealand

- **Investment & business opportunities in Auckland**
With a growing economy, financial stability and abundance of resources, Auckland provides a wealth of investment opportunities. Explore the strengths and opportunities in some of the key areas of its economy, from technology and commercial services to food and beverage.
- **Regional investments business opportunities in New Zealand**
Discover the unique characteristics of each region in New Zealand and identify which regions offers the criteria to match your investment interests. Compare each region's sector strengths and how these are supported by

	<p>investment in innovation, workforce skills, raw materials, services and infrastructure.</p> <p>Speakers (TBC): New Zealand Trade & Enterprise (NZTE) Auckland Tourism, Events & Economic Development (ATEED)</p>
04.30pm – 05.00pm	Exclusive Guided tour of Eden Park, New Zealand's largest and most iconic sports stadium
05.30 – 09.30pm Eden Park, conference center, lounge level 4	<p style="text-align: center;">NETWORKING EVENT From Rugby field to Entrepreneurship (All you want to know about skills transferable from the rugby field to multi-national, SMEs and NFPs)</p> <p>Guest speakers: RUGBY Philippe Sella, most capped XV de France rugby player, member of the International Rugby Hall of Fame, Director of rugby & development SU Agen (French TOP14 club). Thomas Lombard, successful former rugby player who played with Racing, Stade Français and XV de France. He is now consultant for Canal + TV and an executive manager of the Barbarian Rugby Club. ENTREPRENEURSHIP Craig Hudson, country Manager at Xero and successful former rugby player who spent more than 8 years playing professionally in New Zealand, France, England, and Wales. 2023 FRANCE RUGBY WORLD CUP Claude Atcher, Director of France's bid for 2023 France rugby world cup Nicolas Hourquet, Institutional & International Manager at French Federation of Rugby (FFR) & 2023 France rugby world cup</p> <p>Agenda: From 05.30pm: Cocktail & nibbles 06.30 – 06.40pm: Welcome and scene setting by the MC 06.40 – 07.00pm: Speech of the President of FNZCCI & speech of Her Excellency Mrs Florence Jeanblanc-Risler, Ambassador of France to New Zealand 07.00 – 08.30pm: Rugby & Entrepreneurship Panel Discussion <ul style="list-style-type: none"> • What are the transferable skillset & lessons businesses can learn from rugby? • How they are transferable to manage a business • How do you take a concept to reality, how to find your niche and how to build sustainability? 08.30 – 09.00pm: 2023 France rugby world cup presentation <i>The 2023 Rugby World Cup, to be hosted by France, is scheduled to be the tenth Rugby World Cup, taking place in the year of the 200th anniversary of the 'invention' of the sport by William Webb Ellis.</i> 09.00pm: Event closed</p>
09.00pm	Transfer by bus to Grand Mercure hotel

DAY 3 – FRIDAY, JUNE 08

09.30am –

12.00pm

Grand Mercure hotel,
Rangitoto meeting
room

SESSION 3: Doing Business in New Zealand - Workshops

- Be successful in approaching the New Zealand market:
 - Norms & certifications
 - Tax
 - Intellectual property
 - Import
 - Recruitment

Speakers (TBC):

Bureau Veritas (norms & certifications)

Staples Rodway (Tax)

AJ Park (intellectual property)

TradeStaff (Recruitment)

New Zealand Services (Immigration)

12.00 – 01.00pm

Grand Mercure hotel,
Vue restaurant

Closing lunch

01.00 – 05.00pm

B2B MEETINGS

Meetings will be arranged based on the needs of the companies participating to the trade mission. Please contact us before May 15, 2018.

05.30 – 11pm

Level 01. Shed 10

**LE RENAULT FRENCH FESTIVAL
ONE NIGHT IN FRANCE - Dinner
Optional - Limited tickets available on request**

DAY 4 – SATURDAY, JUNE 09
Optional

05.30 – 11pm

Eden Park

NEW ZEALAND (All Blacks) vs FRANCE (XV de France) RUGBY
VIP “CLUB LES BLEUS” Tickets - Exclusive to FNZCCI

Reserved Category C Match Ticket

Pre-game cocktail in exclusive venue at Eden Park

Entertainments, MC's and Guest Speakers (Former XV de France & All Black players)

**CLUB LES BLEUS
ALL BLACKS V FRANCE**

Eden Park, Auckland - 9 June 2018

This exclusive package has been created for the French New Zealand Chamber of Commerce network. Join your fellow Frenchmen in this private and themed pre-match hospitality venue before Les Bleus take on the All Blacks at Eden Park. The historic venue where the 1967 and 2011 World Cup finals were played between the two teams.

Package Inclusions

- Exclusive venue for pre-match hospitality at Eden Park;
- Reserved Category C Match Ticket;
- 2 hours pre-match hospitality period;
- Substantial finger food and continuous beer, wine and non-alcoholic beverages;
- Entertainment, MC's and Guest Speakers.

*Please note minimum numbers are required for the exclusive venue. Should these numbers not be met you will be accommodated in an existing shared hospitality venue.



Join the trade mission

-Investments & Business Opportunities in New Zealand-

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P A C K A G E S

PACKAGES	Price per person (exc. GST) *-30% from second person per company		Prix par personne (hors taxe) *-30% à partir de la deuxième personne inscrite	
	Corporate >50 employees globally	SME <50 employees globally	Corporate >50 employés global	SME <50 employés global
PACKAGE 1				
Attendance to trade mission - 06 to 08 June 2018, Auckland One ticket to "Rugby & Entrepreneurship Event" (Value \$80) - 06 June 2018, Eden Park, Auckland	\$ 1,250	\$ 750	€ 740	€ 445
PACKAGE 2				
Attendance to trade mission - 06 to 08 June 2018, Auckland One ticket to "Rugby & Entrepreneurship Event" (Value \$80) - 06 June 2018, Eden Park, Auckland One ticket to "One night in France Dinner" (Value \$120) - 07 June 2018, Shed 10, Auckland	\$ 1,370	\$ 870	€ 815	€ 515
PACKAGE 3				
Attendance to trade mission - 06 to 08 June 2018, Auckland One ticket to "Rugby & Entrepreneurship Event" (Value \$80) - 06 June 2018, Eden Park, Auckland One VIP ticket "Club les Bleus" (exclusive to FNZCCI - value \$349) for New Zealand vs France rugby game - 09 June 2018, Eden Park, Auckland	\$ 1,600	\$ 1,100	€ 950	€ 650
PACKAGE 4				
Attendance to trade mission - 06 to 08 June 2018, Auckland One ticket to "Rugby & Entrepreneurship Event" (Value \$80) - 06 June 2018, Eden Park, Auckland One ticket to "One night in France Dinner" (Value \$120) - 07 June 2018, Shed 10, Auckland One VIP ticket "Club les Bleus" (exclusive to FNZCCI - value \$349) for New Zealand vs France rugby game - 09 June 2018, Eden Park, Auckland	\$ 1,720	\$ 1,220	€ 1,020	€ 725

Please note that all prices indicated above exclude hotel booking.

Veuillez noter que tous les prix excluent les réservations d'hôtel.

- ⇒ For registration and more information, please contact:
Thibault Beaujot, Vice President of French New Zealand Chamber of Commerce (FNZCCI)
Email: tbeaujotfnzcci@gmail.com
Phone: +64 (0)21 800 903
- ⇒ Preferential rates have been negotiated with Grand Mercure Hotel Auckland. All participants of the trade mission will get a 10% discount for a superior room (King/Queen size bed).
www.grandmercure.com/GRAND-MERCURE-AUCKLAND

- Updated 06 April 2018 -